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Appendix 3: What are the main differences between our current and future approach to commissioning?

Current Position	Future Position
Reactive - driven by the duration of the contract	Proactive - driven by the needs of the population, now and in the future
Monopsony with statutory sector being the key player and decision maker	Shared approach, acknowledgement of shared risk, co-design, co-production, collaboration
Sustainability for the duration of the contract	Sustainability for the longer term
Redesign opportunity not maximised	Strategic commissioning having a key role in transformation
Focused on the service to be delivered	Focused on the outcomes to be achieved
Time spent on procurement process	Time spent to determine the right thing to do to maximise outcomes therefore procurement and contract design takes less time.
Single-system approach	Whole-system approach
Lack of clarity to the market about commissioning intent; mismatch of provision and demand	Clear direction to the market about commissioning intent; opportunity for the market to align itself to strategic needs
Performance indicators isolated to the individual contract	Outcomes based upon the ambitions of the Strategic Plan
Often a refresh of current provision	Review, with the opportunity to be creative, innovative and utilise technological solutions



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